

**Upstate New York**

# High-efficiency natural gas heating incentives for commercial buildings



Save energy with high-efficiency equipment.

- **High-Efficiency Heating Equipment**
- **High-Efficiency Water Heaters**
- **Wi-Fi Enabled Thermostats**
- **Boiler Reset Controls**

**TO APPLY:**

1. Refer to [www.ahridirectory.org](http://www.ahridirectory.org) to determine if your equipment meets the program requirements. Equipment must be installed by a qualified professional.
2. Go to <https://www.rebatesee.com> to view available funds and to complete and submit your online rebate application. Customers who do not have online access can call 1-877-316-9491 to receive a rebate application. All required information must be either submitted online or postmarked by 12/31/2018.
3. Submit online or mail the following items:

- Completed and signed application
- A completed and signed Form W-9 is required documentation from Gas Account Holder to confirm customer's Tax ID Number and Tax Status.

Please visit <https://app.certexpress.com/?c=3268366a46794f3367347a7a427245572b673d3d> to upload and/or manually enter the Gas Account Holder's Form W9.

- **Copy of a paid-in-full dated work order/invoice and/or receipt requiring the following details:**
  - Equipment or measure(s) installed
  - Material costs
  - "Paid in Full" or "Zero Balance"
  - Quantity installed
  - Manufacturer
  - Installer name (if contractor installed)
  - Labor costs
  - Model number

To view an example of a sample invoice, please visit <https://www.rebatesee.com> then click on FAQ.

4. Mail to: New York Commercial Natural Gas Heating Incentive (UNY)  
Offer# 17-23141  
P.O. Box 540064  
El Paso, TX 88554-0064

+maximum rebate amount is \$100,000 per gas account number per calendar year

**PROGRAM DETAILS**

To check the status of your incentive, please visit <https://www.rebatesee.com/#/tracker>. This program is available for applications received either online or postmarked between 1/1/2018 and 12/31/2018. Applications must be submitted online or postmarked by 12/31/2018. **Issuance of incentives for completed applications is contingent upon program funding availability.** Check <https://www.rebatesee.com> frequently for program updates and installation extensions. Qualified equipment must be connected to a National Grid gas meter and be on firm commercial gas rate 2, 3, 5, 7, or 8 and pay the System Benefits Charge (SBC). Customer cannot receive an incentive from National Grid and an incentive from NYSERDA for the same equipment.

**For customized measures not listed in this brochure, please contact National Grid Efficiency at 1-800-787-1706 or email [efficiency@nationalgrid.com](mailto:efficiency@nationalgrid.com).**

National Grid does not endorse the products listed in the AHRI Directory nor makes any representations, warranties or guarantees as to, and assumes no responsibility for, the products listed in the directory.

**All incentives are given on a per-unit basis. All incentives are subject to change without notice.**

For questions, please call 1-877-316-9491.

## COMMERCIAL HIGH-EFFICIENCY NATURAL GAS HEATING INCENTIVES

| PRODUCT   | RATING   | INCENTIVES |
|---|--|------------|
| <b>Space Heating</b>  |  |            |
| Furnace ( $\leq$ 300 MBH <sup>4</sup> )   | $\geq$ 92% AFUE <sup>1</sup>   | \$200      |
| Furnace ( $\leq$ 300 MBH <sup>4</sup> )   | $\geq$ 92% AFUE <sup>1</sup> with Electronic Commutated Motor  | \$400      |
| Condensing Unit Heater (151 to 400 MBH <sup>4</sup> )   | $\geq$ 90% Thermal Efficiency <sup>2</sup>   | \$375      |
| Infrared Heater All Sizes   | Low Intensity  | \$375      |
| Steam Boilers ( $\leq$ 300 MBH <sup>4</sup> )   | $\geq$ 82% AFUE <sup>1</sup>   | \$450      |
| Hydronic boilers ( $\leq$ 300 MBH <sup>4</sup> )  | $\geq$ 85% AFUE <sup>1</sup>   | \$550      |
| Hydronic boilers (301 to 499 MBH <sup>4</sup> )   | $\geq$ 85% Thermal Efficiency <sup>2</sup>   | \$1,100    |
| Hydronic boilers (500 to 999 MBH <sup>4</sup> )   | $\geq$ 85% Thermal Efficiency <sup>2</sup>   | \$1,350    |
| Hydronic boilers (1000 to 1700 MBH <sup>4</sup> )   | $\geq$ 85% Thermal Efficiency <sup>2</sup>   | \$1,900    |
| Hydronic boilers ( $\geq$ 1701 MBH <sup>4</sup> )   | $\geq$ 85% Thermal Efficiency <sup>2</sup>   | \$2,700    |
| Condensing boilers ( $\leq$ 300 MBH <sup>4</sup> )  | $\geq$ 92% AFUE <sup>1</sup>   | \$1,200    |
| Condensing boilers (301 to 499 MBH <sup>4</sup> )   | $\geq$ 92% Thermal Efficiency <sup>2</sup>   | \$1,800    |
| Condensing boilers (500 to 999 MBH <sup>4</sup> )   | $\geq$ 92% Thermal Efficiency <sup>2</sup>   | \$3,000    |
| Condensing boilers (1000 to 1700 MBH <sup>4</sup> )   | $\geq$ 92% Thermal Efficiency <sup>2</sup>   | \$6,000    |
| Condensing boilers ( $\geq$ 1701 MBH <sup>4</sup> )   | $\geq$ 92% Thermal Efficiency <sup>2</sup>   | \$9,000    |
| <b>Water Heating</b>  |  |            |
| Condensing Stand Alone<br>( $\leq$ 140 gallon storage; input capacity $\geq$ 75,000 BTU/h; $\geq$ 94% Thermal Efficiency) | $\leq$ 140 gallon storage; input capacity $\geq$ 75,000 BTU/h; $\geq$ 94% Thermal Efficiency                       | \$650      |
| Indirect fired water heaters ( $\leq$ 50 gallon storage)  | Indirect fired water heater must be supplied by a boiler that has an AFUE or Thermal Efficiency rating $\geq$ 85%. | \$100      |
| Indirect fired water heaters ( $>$ 50 gallon storage)   | Indirect fired water heater must be supplied by a boiler that has an AFUE or Thermal Efficiency rating $\geq$ 85%. | \$300      |
| Integrated water heater/non-condensing boiler   | $\geq$ 85% AFUE/CA-AFUE <sup>3</sup> (Must be considered one unit by manufacturer.)                                | \$1,000    |
| <b>Heating Controls</b>   |  |            |
| Wi-Fi Enabled Thermostats <sup>5</sup> , Limit 10   |  | \$75/ea.   |
| Boiler Reset Single-Stage / After factory install <sup>+</sup> , Limit 2  |  | \$110/ea.  |
| Boiler Reset Multi-Stage / After factory install <sup>+</sup> , Limit 2   |  | \$190/ea.  |

+Boiler reset must be an add on, after factory install. Not eligible if part of the original boiler.

<sup>1</sup> AFUE = Annual Fuel Utilization Efficiency

<sup>2</sup> THERMAL EFFICIENCY = Efficiency of heat transfer in a boiler minus boiler radiation and convection losses.

<sup>3</sup> CA-AFUE = Combined Appliance Annual Fuel Utilization Efficiency

<sup>4</sup>All MBH levels are based on the unit's input. Incentives available to eligible natural gas heating customers only. One gas account number per form.

<sup>5</sup>For Wi-Fi thermostats, the Wi-Fi connection must be enabled.

Older thermostats may contain mercury and should be disposed of properly. For more information on mercury and proper disposal, please visit [www.epa.gov/mercury/consumer.htm](http://www.epa.gov/mercury/consumer.htm). For local disposal options, visit [search.earth911.com](http://search.earth911.com).

Some restrictions may apply. All equipment must meet the program guidelines that are defined in the Terms & Conditions.

Incentives available to eligible natural gas heating customers only. One Gas Account Number per form. Some restrictions may apply. **Incentive offers are subject to change without notice.** Please review terms and conditions. Form must be completed in its entirety.

Submit online at <https://www.rebatesee.com> or mail completed form with all required documents to:

**New York Commercial Natural Gas Heating Incentive (UNY)  
Offer# 17-23141  
P.O. Box 540064  
El Paso, TX 88554-0064**

Please ensure the required items are on your invoice:

- Equipment or measure(s) installed
- Quantity installed
- Installer name and address
- Equipment & installation costs
- Material and labor costs
- Manufacturer
- Model number
- “Paid in full” or “zero balance”
- A completed and signed Form W-9 is required documentation from Gas Account Holder to confirm customer’s Tax ID Number and Tax Status. Please visit <https://app.certexpress.com/?c=3268366a46794f3367347a7a427245572b673d3d> to upload and/or manually enter the Gas Account Holder’s Form W9.

**CUSTOMER/ACCOUNT HOLDER INFORMATION — FORM MUST BE COMPLETED IN ITS ENTIRETY.**

CHECK ONE:  I'M AN EXISTING NATURAL GAS HEATING CUSTOMER     I'M CONVERTING FROM OIL/PROPANE TO NATURAL GAS HEATING  
COMPANY TYPE (CHECK ONE):     Incorporated     Not Incorporated     Exempt

GAS ACCOUNT NUMBER AT INSTALLATION ADDRESS

|  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|

GAS ACCOUNT HOLDER'S TAX ID #

|  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|

|                             |                                    |
|-----------------------------|------------------------------------|
| ACCOUNT HOLDER/COMPANY NAME | CONTACT PERSON                     |
| INSTALLATION ADDRESS        | CITY STATE ZIP                     |
| EMAIL ADDRESS               | PHONE NATIONAL GRID REPRESENTATIVE |

BUILDING TYPE: (Select appropriate ballot box).

- |   |   |   |  |   |   |
|---|---|---|--|---|---|
| <input type="checkbox"/> Big Box Retail     | <input type="checkbox"/> Grocery              | <input type="checkbox"/> Primary School           | <input type="checkbox"/> Heavy Industrial  | <input type="checkbox"/> Warehouse      | <input type="checkbox"/> Multi-Family high-rise |
| <input type="checkbox"/> Multi-Story Retail | <input type="checkbox"/> Fast Food            | <input type="checkbox"/> Secondary School         | <input type="checkbox"/> Light Industrial  | <input type="checkbox"/> Religious Org. | (≥ 4 floors, _____sq.ft.)                       |
| <input type="checkbox"/> Small Retail       | <input type="checkbox"/> Full Serv Restaurant | <input type="checkbox"/> Dormitory                | <input type="checkbox"/> Community College | <input type="checkbox"/> Veterans Org.  | <input type="checkbox"/> Multi-Family low-rise  |
| <input type="checkbox"/> Large Office       | <input type="checkbox"/> Hotel                | <input type="checkbox"/> Hospital                 | <input type="checkbox"/> University        | <input type="checkbox"/> Auto repair    | (≤ 3 floors, _____sq.ft.)                       |
| <input type="checkbox"/> Small Office       | <input type="checkbox"/> Motel                | <input type="checkbox"/> Industrial Refrigeration | <input type="checkbox"/> Assembly          | <input type="checkbox"/> Other_____     |   |

**PAYEE INFORMATION — ADDITIONAL PROCESSING TIME MAY BE REQUIRED IF ACCOUNT HOLDER IS DIFFERENT THAN PAYEE NAME.**

|                    |       |       |     |
|--------------------|-------|-------|-----|
| PAYEE/COMPANY NAME |       |       |     |
| MAILING ADDRESS    | CITY  | STATE | ZIP |
| EMAIL ADDRESS      | PHONE |       |     |

HOW DID YOU HEAR ABOUT THIS PROGRAM: (Select appropriate ballot box).

Heating Contractor     Energy Auditor     Equipment Supplier     Trade Show     Sales Rep/Account Executive

Print Advertising     Internet     Radio/TV     Direct Mail/E-mail     Other \_\_\_\_\_

**CONTRACTOR INFORMATION — THIS INFORMATION MUST ALSO APPEAR ON THE CONTRACTOR INVOICE.**

**Are you on contract with National Grid as an Approved Project Expediter?**     Yes     No

|                         |                |
|-------------------------|----------------|
| CONTRACTOR COMPANY NAME | CONTACT NAME   |
| STREET ADDRESS          | CITY STATE ZIP |
| EMAIL ADDRESS           | PHONE          |

CUSTOMER: Please sign the Work Completion and Incentive Validation section. It is required to validate your rebate submission.

# Complete this form to apply for an incentive.

2018

Complete all the fields for the measure(s) you are installing. Include this same information on your invoice.

## HIGH-EFFICIENCY SPACE HEATING EQUIPMENT INCENTIVE

| PRESCRIPTIVE ENERGY EFFICIENCY MEASURE | MANUFACTURER | MODEL NUMBER | TOTAL BTU INPUT (MBH) | AFUE RATING (OR THERMAL EFFICIENCY) | INSTALLED DATE | INSTALLED COST | QUANTITY INSTALLED | ANTICIPATED INCENTIVE AMOUNT |
|--|--------------|--------------|-----------------------|-------------------------------------|----------------|----------------|--------------------|------------------------------|
| Furnace                                |              |              |                       |                                     |                |                |                    |                              |
| Condensing Unit Heater                 |              |              |                       |                                     |                |                |                    |                              |
| Infrared Heater                        |              |              |                       |                                     |                |                |                    |                              |
| Steam Boiler                           |              |              |                       |                                     |                |                |                    |                              |
| Hydronic Boiler                        |              |              |                       |                                     |                |                |                    |                              |
| Condensing Boiler                      |              |              |                       |                                     |                |                |                    |                              |

## HIGH-EFFICIENCY WATER HEATING EQUIPMENT INCENTIVE

| PRESCRIPTIVE ENERGY EFFICIENCY MEASURE  | MANUFACTURER | MODEL NUMBER | CAPACITY (GALLONS) | THERMAL EFFICIENCY (TE) % | STANDBY LOSSES (MBH) | COMBUSTION EFFICIENCY RATING OF BOILER | INSTALLED DATE | INSTALLED COST | QUANTITY INSTALLED | ANTICIPATED INCENTIVE AMOUNT |
|---|--------------|--------------|--------------------|---------------------------|----------------------|--|----------------|----------------|--------------------|------------------------------|
| Condensing Stand Alone<br>(≤ 140 gallon storage; input capacity ≥ 75,000 BTU/h; ≥ 94% Thermal Efficiency) |              |              |                    |                           |                      |  |                |                |                    |                              |
| Indirect Fired Water Heater<br>(≤ 50 gallon storage)  |              |              |                    |                           |                      |  |                |                |                    |                              |
| Indirect Fired Water Heater<br>(> 50 gallon storage)  |              |              |                    |                           |                      |  |                |                |                    |                              |
| Integrated Water Heater/<br>Non-Condensing Boiler   |              |              |                    |                           |                      |  |                |                |                    |                              |

\*TYPE OF WATER HEATER BEING REPLACED:  Indirect  Condensing Stand Alone

## HEATING CONTROLS

**\*Required to complete this information for Heating Controls:**

\*EQUIPMENT:  Hot Water Boiler  Steam Boiler  Furnace

\*INPUT BTU (MBH) \_\_\_\_\_ \*EFFICIENCY (AFUE or Thermal Efficiency) \_\_\_\_\_%

| PRESCRIPTIVE ENERGY EFFICIENCY MEASURE   | MANUFACTURER | MODEL NUMBER | INSTALLED DATE | QUANTITY INSTALLED | ANTICIPATED INCENTIVE AMOUNT |
|--|--------------|--------------|----------------|--------------------|------------------------------|
| Wi-Fi Enabled Thermostats, Limit 10**<br><b>If self-installed your Wi-Fi thermostat, include a copy of the UPC Code with your invoice/receipt.</b> |              |              |                |                    |                              |
| Boiler Reset Single-Stage After-Factory install***, Limit 2  |              |              |                |                    |                              |
| Boiler Reset Multi-Stage After-Factory install***, Limit 2   |              |              |                |                    |                              |

\*\*For Wi-Fi thermostats, the Wi-Fi connection must be enabled.

\*\*\*Boiler reset must be an add on, after factory install. Not eligible if part of the original boiler.

Older thermostats may contain mercury and should be disposed of properly. For more information on mercury and proper disposal, please visit [www.epa.gov/mercury/consumer.htm](http://www.epa.gov/mercury/consumer.htm). For local disposal options, visit [search.earth911.com](http://search.earth911.com).

## WORK COMPLETION AND INCENTIVE VALIDATION

I hereby affirm the Energy Efficiency Heating Equipment indicated above has been installed. I acknowledge that all work is subject to on-site work verification and inspection as may be required by federal, state and local law and by National Grid. I am aware of and agree to the Terms and Conditions stated on the reverse side of this application and am attaching copies of itemized proofs of purchase and invoices for the installations performed. I hereby authorize the Company to release my energy use information to Energy Efficiency Program Sponsors and System Benefits Charge (SBC) program administrators and/or its designee, and I understand that such information will be kept confidential and used only for the purposes of program evaluation and determining eligibility and energy savings. I understand that I may be contacted in the future by National Grid or its designee to evaluate my experience with this program and/or to collect on-site data needed to measure the energy saved by this equipment.

|      |              |                    |
|------|--------------|--------------------|
| DATE | NAME (PRINT) | CUSTOMER SIGNATURE |
|      |              | X                  |

**TERMS AND CONDITIONS**

- 1. Incentives** – Subject to these Terms & Conditions, the Commercial Natural Gas Energy Efficiency Program (hereafter the “Program”) is offered by Niagara Mohawk Power Corporation d/b/a National Grid (the “Company” or “National Grid”). The Company, through its contractual vendor (the “Vendor”), will pay incentives to eligible National Grid natural gas customers for the purchase and installation of specific Energy Efficiency Measures (“EEMs”) described in the Company’s Program literature and within the Program application.
- 2. Customer Eligibility**—National Grid Gas customers are eligible if they are firm tariff gas customers on a qualifying commercial gas rate code that pays the System Benefits Charge (SBC), and they are directly responsible for the payment of the Company’s energy bills for the facility in which they conduct business (hereafter the “Customer”). Issuance of incentives for completed applications is contingent upon program funding availability and will be paid only for qualifying EEM applications received either online or postmarked between 1/1/2018 and 12/31/2018. Online applications must be uploaded to the website <https://www.rebatesee.com> by 12/31/2018. Mailed applications must be postmarked by 12/31/2018. Check <https://www.rebatesee.com> frequently for program updates or program extensions.
- 3. Energy Efficiency Measures (EEMs)** – (a) The Company will only pay incentives for the specific EEMs listed within this application. The Company will not pay for any EEMs that are not listed within this Program application. The Company has the right to reject any incentive application with ineligible equipment or equipment not indicated on this incentive application. There will be no incentive payments for substitute EEMs or used equipment, unless the substitute is approved by the Company in writing and in advance of installation. (b) All EEM installations must be installed in conformance with federal, state and local code requirements and by qualified contractors. The Customer hereby authorizes the Company to release their energy use information to energy efficiency program sponsors and System Benefits Charge (SBC) program administrators and/or designees, and understands that such information will be kept confidential and used only for the purposes of program evaluation and determining program eligibility and energy savings. The Customer understands he/she may be contacted in the future by National Grid or its designee to evaluate his/her experience with this program and/or to collect on-site data needed to measure the energy saved by this equipment.
- 4. Participation in Other Energy Efficiency Programs** – Customers may not apply for or receive multiple incentives for the same EEM from other SBC funded New York State utilities or the New York State Energy Research and Development Authority (“NYSERDA”).
- 5. Post-Installation Work Verification** – The Company reserves the right to withhold the payment of any incentive until it has performed a verification of the specified installation. If the Company and/or the Vendor determines that the EEMs were not installed in a manner that is consistent with Program guidelines and applicable federal, state and local code requirements, the Company may require that the installation be modified before making any incentive payments. The cost of any such modifications is the responsibility of the Customer.
- 6. Incentive Amounts** – The Company will provide incentives for approved equipment, equal to the incentive amount indicated in the Company’s Program literature and within the Program application. The Company reserves the right to change its incentive amounts in addition to negotiating a lower incentive amount on a per-unit basis in the case of multiple installations at the same site. The incentive may not exceed the installed cost of the EEMs. The Company will not provide incentives that are more than 50% of the cost of equipment and installation and will limit the incentive amounts at \$100,000 per project.
- 7. Proof-of-Cost of Installation** – The Customer must submit copies of all itemized proofs of purchase and invoices documenting the installation (including all materials, labor and equipment invoices), which reflect the actual cost of purchasing and installing the EEMs. In addition, the Company may request any other reasonable documentation or verification of the date of installation or the cost to the Customer of purchasing and installing the EEMs. The documentation shall be provided at the time the customer submits the Program application.
- 8. Limitation of Liability** – The Company’s liability shall be limited to paying the incentive amounts for the Program. The Company and its officers, directors, employees and agents and any of its affiliates and their respective officers, directors, employees and agents shall not be liable to the Customer and/or third parties for any claims, demands, losses, liabilities, judgments, damages (whether direct, indirect, consequential, special, incidental, punitive or exemplary), costs or expenses (including attorneys’ fees) whether suffered by the Customer or by any third party that arise out of activities associated with the Program.
- 9. Payment** – The Company, through the Vendor, expects to make incentive payments to eligible Customers within 6-8 weeks of satisfactory work verification. The Customer must refund any incentive made to the extent the contractor or equipment does not satisfy Program requirements.
- 10. Installation Service Cost** – The Company will recognize material and installation costs only to the extent that they are (i) directly related to energy savings, (ii) reasonable, (iii) actually incurred by the Customer and (iii) fall within the guidelines for the Program.
- 11. No Warranties** – The Company and the Vendor do not endorse, guarantee or warrant any particular contractor, manufacturer or product installation. The Company and the Vendor do not make any representation of any kind regarding the results to be achieved by the equipment or the adequacy or safety of such equipment.
- 12. Limited Scope Review** – The scope of review by the Company and/or the Vendor, of the installation of the equipment, is limited solely to determine whether incentives are payable. It does not include any kind of safety or code review, and should not be relied upon by the Customer as constituting a safety or code review.
- 13. Changes in the Energy Efficiency Program** – The Program and these Terms & Conditions may be changed by the Company at any time without prior notice.
- 14. Payments Assignable to a Third Party** – (a) The Customer may request that the incentive be paid directly to a third party by so indicating in the Program application. Notification of third-party payment will be sent to the Customer upon submission of the Program application for the purpose of Customer confirmation. (b) If no payment choice is made, the Company will send the incentive payment directly to the Customer at the address indicated in the Program application.
- 15. No Tax Liability to the Company** – The Company is not responsible for any tax liability which may be imposed on the Customer as a result of the payment of the incentive to the Customer or a designated third party.
- 16. Contractor Insurance** – The Company is not responsible for any damage that may be caused as a result of an installation of an EEM. It is the responsibility of the Customer to select qualified contractors who carry adequate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New York and Rhode Island. Save energy and money with our award-winning efficiency programs.